Tim Pitney

Managing Director
Institutional Investment and Endowment Distribution

As Managing Director, Institutional Investment and Endowment Distribution, Tim brings his knowledge and skills to plan sponsors and consultants as they design their retirement plans that seek to deliver the best possible outcomes for their plan participants. Driving innovation in the increasingly important default and QDIA space, Tim leads our custom default and QDIA strategies team. He works closely with consultants and plan sponsors to create default options unique to their plan that focus on generating lifetime income for participants[1].

Tim and his team are also responsible for helping our clients and consultants understand the value of TIAA and CREF annuities and the importance of generating a lifetime of income – TIAA's focus for over 100 years.

Prior to joining TIAA in 2013, Tim was an independent consultant providing consulting services to both institutional retirement plans and individual wealth management clients. He gained valuable perspectives on the challenges facing plan sponsors and helped them with their fiduciary duties including: investment menu design, retirement committee formation and plan governance, employee education and fee alignment. He was recognized as one of PLANADVISER's Top 100 Retirement Plan Advisers in 2013 and was one of five finalists for PLANSPONSOR's Retirement Plan Advisor of the Year in that same year.

Tim also spent 12 years at Fidelity Investments where he held a variety of roles ranging from client service to product development and sales. Tim led the product development for bundled defined benefit services and also drove the development and distribution of an early version of an outsourced CIO business and led the national sales team.

Tim holds a Bachelor of Science degree in mathematics from the University of Massachusetts, Amherst and a Master of Science degree in finance from Clark University. He holds FINRA Series 7, 24 and 63 registrations. An energetic and engaging speaker, he is a frequent presenter at client and industry conferences throughout the country and has lectured at several New England colleges and universities.

[1]. TIAA-CREF Individual & Institutional Services, LLC, and Teachers Insurance and Annuity Association of America (TIAA) and College Retirement Equities Fund (CREF), are not plan fiduciaries and do not provide investment menu advice or make recommendations.

130754