



Chelsi Lee is a Commercial Lines Account Manager for Corporate Risk Services; A World Company and her main focus is to deliver exceptional customer experiences to drive consistent revenue growth. She is timely, organized, and able to multitask to ensure all customers' needs are met in a satisfactory manner without compromising organizational efficiency.

Previously Mrs. Lee served as a Sales Account Manager in Personal Lines Insurance at Jonathan Hooks- State Farm in Rogers, AR. She serviced a portfolio of nearly 300 client accounts and acted as the primary liaison between the consumer and the corporation. Mrs. Lee actively pursued new business through client meetings, researching leads, and monitoring online campaigns.

Mrs. Lee started her Account Management career in 2015 at Somerset Logistics where she managed multiple large grocery accounts. Through her years on the accounts, she increased distribution and sales volume through direct store delivery and warehouse distribution channels. She communicated the progress of quarterly initiatives regarding strategic implementation and external stakeholders to the Traffic Managers. She was and remains exceptional at developing strong working relationships with customers to help improve productivity and increase profitability.

Mrs. Lee participates in many States Accredited Certification Courses yearly to further her knowledge and meet Arkansas Insurance License requirements, to proficiently service her accounts. She has also attended several Business Management and Client Advisor Seminars via LinkedIn. In the coming year Mrs. Lee wishes to obtain CIC designation to ensure career growth and advanced knowledge in Commercial Risk Management.